



Solving unique automotive industry requirements with PBM - Erson

CASE STUDY

SITUATION

Engine Parts Warehouse (dba PBA-Erson) was struggling with sending and receiving POs and PO Acknowledgements with key trading partners. Unique vendor IDs, warehouse locations, and various product lines, led to strange issues that proved to be difficult to handle.

SOLUTIONS

In 2012, former CTO of Engine Parts Warehouse, Bob Biehl approached The UniLink Group to set up EDI with two key vendors, Mahle Clevite and Federal Mogul. UniLink handled the vendor onboarding obtaining mapping specifications and warehouse locations, and was able to programmatically solve the issues at hand. The capability to handle drop ship orders was also successfully implemented.

WHAT HAPPENED NEXT

After implementing these vendors, we proceeded with JEGS Automotive and Summit Racing who, as customers, would be sending orders to EPW. UniLink also set up PO Acknowledgements going back to these customers, including the handline of multiple shipment tracking numbers per order. In 2016, Federal Mogul required new EDI IDs for each product line, and UniLink was able to accommodate that request.

ENGINE PARTS WAREHOUSE

Engine Parts Warehouse, Inc., doing business as PBM Performance Products, supplies engine components. The Company offers pistons, cometic gaskets, accessories, tools, and equipment.

www.pbm-erson.com



UniLink has been one of the easiest partners to work with. You have helped us with some strange issues dealing with both vendors and customers. Each UniLink employee that I have dealt with has been helpful and knowledgeable.

It has been a pleasure to deal with such a great company.

Bob Biehl, CTO
Engine Parts Warehouse

